

Gaming Law Conference: Regulating Land Based Casinos Conference
August 30, 2016

August 30, 2016	Topic
8:30 am – 8:40 am	Conference Opening Remarks Speaker: Dean Daniel Hamilton, William S. Boyd School of Law
8:40 am-9:00 am	Opening Remarks Speaker: Tony Alamo, M.D., Nevada Gaming Commission
9:00 am-10:00 am	The Debate Over Legal Gambling Speaker: Bo Bernhard, UNLV International Gaming Institute
10:00 am – 10:15 am	BREAK
10:15 am-11:00 am	Gambling Policies and Goals Speaker: Anthony Cabot, Lewis Roca Rothgerber Christie LLP
11:00 am-11:45 am	Setting Up a New Jurisdiction: Lessons Learned from a Regulatory Perspective Speaker: Steve Crosby, Massachusetts Gaming Commission
12:00 pm-1:15 pm	Keynote Introduction Speaker: Ngai Pindell, Vice Provost for Faculty Affairs at UNLV Lunch Keynote Speaker “The Future of the Land Based Casinos” Speaker: John Acres, Acres 4.0
1:30 pm-2:15 pm	Economic Impacts of Regulation Speaker: Kahlil Philander, British Columbia Lottery Corporation
2:15 pm – 2:30 pm	BREAK
2:30 pm-3:15 pm	Math and Gaming Regulation- What Metrics are Really Important in Gaming Regulation Speaker: Mark Yoseloff, Center for Gaming Innovation
3:15 pm-4:00 pm	Challenges That New Gaming and Betting Products Pose for Regulators Moderator: Andre Wilsenach, International Center for Gaming Regulation Speaker: Steve Crosby, Massachusetts Gaming Commission Speaker: James Barbee, Nevada Gaming Control Board
4:00 pm-5:00 pm	The Social and Economic Impacts of Gambling Speaker: Bo Bernhard, UNLV International Gaming Institute
5:00 pm-6:00 pm	Reception In honor of the Gaming Law Conference and the Nevada Gaming Law Practice and Procedure Manual

Day 1 Speaker Bios

Daniel Hamilton, Dean of the Boyd School of Law

Daniel W. Hamilton is the fourth dean of the UNLV William S. Boyd School of Law. He assumed the deanship in July 2013 and joined the Boyd School of Law faculty as the Richard J. Morgan Professor of Law. He joined UNLV from the University of Illinois College of Law where he was the Associate Dean for Faculty Development and Professor of Law and History.

Dean Hamilton received his Ph.D. in American legal history in 2003 from Harvard University. He was a Golieb Fellow in Legal History at New York University School of Law during the 2003-04 academic year. He received his J.D. from George Washington University and his B.A. from Oberlin College. Before coming to UNLV, Dean Hamilton taught property law, legal history, and constitutional law at the University of Illinois College of Law and the Chicago-Kent College of Law. He is the recipient of multiple teaching awards, including Professor of the Year at both institutions.

Dean Hamilton researches and writes primarily on American property ideology and the legal and constitutional issues raised by the Civil War. He has written numerous articles and reviews on American legal history, including works in Civil War History, the Chicago-Kent Law Review, the Journal of Supreme Court History, the Journal of American History, the Journal of Southern History, the Journal of Interdisciplinary History, the Journal of National Security Law, and the Law and History Review. His book, *The Limits of Sovereignty: Property Confiscation in the Union and the Confederacy During the Civil War*, was published by the University of Chicago Press.

Dean Hamilton is past-president of the legal history section of the American Association of Law Schools and serves on the Board of the American Society for Legal History. His research presentations include talks at the law schools at New York University, Northwestern, Stanford, the University of Texas, and Harvard University as well as multiple presentations at the American Society for Legal History.

Tony Alamo, M.D., Chairman of the Nevada Gaming Commission

Born and raised in Nevada, Dr. Tony Alamo currently serves as Chairman of the Nevada Gaming Commission. He was originally appointed to the Commission in May 2008, and was reappointed by Governor Sandoval in 2012. When announcing Dr. Alamo's appointment as Chair in July 2014, Governor Sandoval stated, "Tony's background and experience chairing several state commissions will ensure a smooth transition to the Gaming Commission and its effective regulation of the gaming industry."

From 2001 – 2007, Dr. Alamo served on the Nevada State Athletic Commission as a member and later as its chair, making him the first person in Nevada history

to chair both the Athletic Commission and the Gaming Commission. He also served as a licensed ringside physician, and was the Chairman of the Athletic Commission's Medical Advisory Board in 2000.

He earned his undergraduate degree in chemistry from the University of Nevada, Las Vegas, and his medical degree from the University of Southern California School of Medicine. After completing his residency at Los Angeles County-USC General and Huntington Hospitals, Dr. Alamo returned to Las Vegas and founded the Alamo Medical Clinic in 1994. More than twenty years later, he continues to own and operate the primary care clinic, located in the City of Henderson, which is now a multi-physician group.

Dr. Alamo is an Organizer and Director of the Bank of George, which is a community Bank chartered by the FDIC in 2007. He served as Chief of Staff at Sunrise Hospital and Children's Medical Center from 2002 – 2004, as well as Chief of Staff at San Martin St. Rose Hospital from 2006 – 2009.

With specialized training in Tactical Trauma/Medicine, Dr. Alamo has volunteered as a Tactical Physician for the Las Vegas Metropolitan Police Department (LVMPD)-SWAT Bureau for over 18 years. In April 2006, following a hostage barricade situation, he was the first civilian awarded the "Medal of Unit Valor" for "Valorous Conduct". Previously, the LVMPD had awarded the prestigious honor only to commissioned police officers.

An accomplished pilot, Dr. Alamo holds a Commercial Pilot Multi-Engine Instrument Rating. He lives in the City of Henderson with his family.

Dr. Bo Bernhard, Executive Director of the International Gaming Institute

Over his twenty-year career examining the impacts of the global gaming industry, Dr. Bo Bernhard has worked on all six inhabited continents and in more than 50 jurisdictions overall. He began his research career during his years as an undergraduate at Harvard University, where he captained the baseball team and earned an MVP award for the nationally-ranked soccer team -- while focusing his school hours on a double-major magna cum laude thesis on the impacts of the gaming industry.

In his current role as Executive Director at UNLV's International Gaming Institute, Bo has delivered over 200 keynote addresses to global government, industry, regulatory, and policy leaders. He has published in the top journals in both the business sciences (including Cornell Quarterly) and the social sciences (including a guest edited special volume of American Behavioral Scientist), and he currently serves as an Executive Editor for a leading peer-reviewed gaming journal, Gaming Research and Review. In 2013, he took over the leadership of the gaming research field's largest, oldest, and most prestigious international research conference, the International Conference on Gambling and Risk Taking, an event founded in 1974 by Dr. Bernhard's mentor, Dr. Bill Eadington. The most recent gathering, in June of 2016, was attended by more than 600 experts from 31 countries. In addition, he is co-moderator of the global gaming

industry's largest, oldest, and most prestigious leadership development academy, the Executive Development Program (EDP), which celebrated its 25th anniversary this past year. One would be hard pressed to find a major gaming organization without an EDP grad at (or near) the helm – and overall, more than 1250 industry leaders have graduated from this unique program.

Over the course of his career, Dr. Bernhard's teaching and research work has earned him several awards: he won the inaugural Nevada Council on Problem Gambling Shannon Bybee Award in honor of his problem gambling research; the UNLV Barrick Scholar Award, awarded to the top young researcher at the university; the World Affairs Council's International Educator of the Year award for his classroom focus on gaming's globalization; the UNLV Spanos Award (given to the university's top teacher); the UNLV Hotel College's Boyd Distinguished Professorship for Research (awarded to the college's top researcher); the UNLV Presidential Research Award (given to the university's top researchers); the Ace Denken Award for career excellence in research; and he was awarded one of the inaugural fellowships at both the Brookings Institution's Mountain West Institute and the UNLV CoRE (Collaborative Research and Education) program. In 2016, he was given the prestigious Philip G. Satre Chair in Gaming Studies at the University of Nevada Reno.

Anthony Cabot, Partner at Lewis Roca Rothgerber Christie LLP

Anthony Cabot is one of the world's foremost experts in virtually every area of gaming law and policy. He has been called "the most reputable gaming attorney in the U.S." by Chambers Global, who adds that he "has practically written the entire library of the subject." He is a member of the executive committee at Lewis Roca Rothgerber, an AMLAW 100 firm. Cabot also played a leadership role in developing Lionel Sawyer and Collins' famed gaming law practice. In these roles, he has advised governments and private sector entities in many major gaming jurisdictions in the world, in both the technology and the operations sectors. Cabot writes prolifically on the subject of gaming law. Most recently, he co-edited *Regulating Land-Based Casinos and Regulating Internet Gambling* (UNLV Gaming Press), both of which are considered seminal and definitive textbooks on the topic, and are in use by jurisdictions all over the world. He also co-authored *The Law of Gambling and Regulated Gaming: Cases and Materials*, a 700+-page tome used in the gaming law class at many law schools. He is also a frequent contributor of academic, trade, and policy articles.

In academic circles, Cabot has achieved a strong reputation as the field's top teacher and researcher. He is the honorary President of the Asia Pacific Association for Gambling Studies, which is the largest academic organization of its kind in Asia. His editorial roles include lead and/or co-editorships of *Gaming Law Journal*, *The Internet Gaming Report*, and *Gaming Law Review*, as well as editorial board roles for *International Gambling Studies* and *Gaming Research & Review*. As a longtime adjunct faculty member at the UNLV Boyd School of Law and the UNLV William F. Harrah College of Hotel Administration, Cabot has

taught gaming regulation, gaming law, and gaming policy to both on-campus students and global audience of attendees via the UNLV International Gaming Institute's educational programs. In addition, he has played a pioneering role in creating the field of gaming regulatory studies, serving as a Founder of UNLV's International Center for Gaming Regulation. He is a founder and past president of the International Masters of Gaming Law, and former general counsel for the International Association of Gaming Attorneys. Cabot has a BA from Cleveland State University and a JD from the Sandra Day O'Connor School of Law at Arizona State University.

Steve Crosby, Chair of the Massachusetts Gaming Commission

Prior to serving as Chair of the Massachusetts Gaming Commission, Mr. Crosby served as Founding Dean of the John W. McCormack Graduate School of Policy and Global Studies at UMass Boston. He has 45 years of experience in policy making, entrepreneurship, non-profits and academics.

In his position as Dean, Mr. Crosby oversaw three academic departments (Public Policy and Public Affairs; Gerontology; and Conflict Resolution, Human Security and Global Governance), along with thirteen research centers and institutes. During his nearly 6 year tenure, he founded the Commonwealth Compact; the Edward J. Collins Center for Public Management; the Collaborative Institute on Oceans, Climate & Security; the Center for Civil Discourse; and has overseen the development of new Centers on Governance and Sustainability; [Community Democracy and Democratic Literacy](#); and Peace, Democracy and Development.

As Secretary of Administration and Finance to Governors Paul Cellucci and Jane M. Swift from 2000-2002, Mr. Crosby was responsible for development, legislative approval and implementation of the governor's \$23 billion annual operating budget and a \$2 to \$3 billion capital budget. He supervised 22 agencies with 3,000 employees. In 2002, he served as chief of staff to Governor Swift.

Working with the community on non-profit boards, Mr. Crosby presently serves as chair of the Center for Applied Special Technologies (CAST), and as a board member of the Economic Progress Institute, in Providence, R.I.

In other public service, he co-chaired Governor Patrick's Transition Task Force on Budget and Finance; served as Chair of the Commission to Review Compensation Packages of Senior "Quasi Public" Employees; and served as a member of the Supreme Judicial Court Task Force on Hiring and Promotion in the Judiciary.

In 25 years of work in the private sector, Mr. Crosby was founder and publisher of CCI/Crosby Publishing in Boston. In other business endeavors, he has served as chairman and CEO of technology and publishing companies, including Interactive Radio Corp., Inc., SmartRoute Systems, Inc., Crosby Vandenburg

Group, and MetroGuide, Inc. His career also includes work as a campaign manager and senior advisor for local and national candidates and elected representatives, and as a frequent commentator in local and national media.

Mr. Crosby received his B.A. from Harvard College and his J.D. from Boston University.

Ngai Pindell, Vice Provost for Faculty Affairs at UNLV

Professor Pindell earned his J.D. degree in 1996 from Harvard University, where he served as executive editor of the Harvard Black Letter Journal. After graduation, Professor Pindell practiced community development law in a nonprofit law firm in Baltimore, Maryland. He was later a Fellow, and also Visiting Assistant Professor, at the University of Baltimore School of Law where he taught the Community Development Clinic. Professor Pindell came to the Boyd School of Law in 2000. His research interests are in economic development, affordable housing, and gaming law, and he teaches Property, Land Use Regulation, Local Government Law and Wills, Trusts & Estates. As Director of Gaming Programs, Professor Pindell was instrumental in organizing the law school's Master of Laws (LL.M.) program in Gaming Law and Regulation. He holds the International Gaming Institute Professorship and currently serves as the Vice Provost for Faculty Affairs at UNLV.

John Acres, Founder of Acres 4.0

With his Acres Player Tracking System, John Acres arguably became the “Father” of the modern day player management system and the force behind a more powerful and more efficient way of executing casino marketing. Now the CEO of Acres Concepts and still the consummate innovator and inventor, John Acres continues to challenge the gaming industry to be simpler, better and more mindful of what our gaming customers really want. He is being honored for a lifetime of thinking outside the casino box and bringing us the tools and better ways of doing business that are now standard in the gaming industry.

Dr. Kahlil Philander, Director of Social Responsibility at BCLC

Dr. Philander is a gambling economist who presently serves as the Director of Social Responsibility at BCLC, the government corporation responsible for conducting casino, lottery, and online gambling in British Columbia. He has previously served as an Assistant Professor and Director of Research at the University of Nevada, Las Vegas International Gaming Institute. Dr. Philander has published widely in peer-reviewed academic journals, including Tourism Economics, International Journal of Hospitality Management, Gaming Law Review and Economics, and the UNLV Gaming Research & Review Journal. He is a member of the editorial board of International Gambling Studies and Harvard's Division on Addiction's Brief Addiction Science Information Source. Among other outlets, he has been interviewed by the Washington Post, Toronto Star, CBC, Los Angeles Times, Huffington Post, and New Scientist magazine. In 2015, Dr. Philander was named to Global Gaming Business Magazine's 40 under

40 list, and was a co-recipient of the Research of the Year Award from the National Council on Problem Gambling.

Mark Yoseloff, Executive Director of the Center for Gaming Innovation

Mark Yoseloff, Ph.D. is the executive director of the Center for Gaming Innovation. The center is dedicated to teaching and mentoring the next generation of innovators in the gaming industry. Funded initially by a gift from the Yoseloff Family Charitable Foundation, the center recently expanded its charter after receiving a grant from the Governor's Office of Economic Development's Knowledge Fund, as part of the state's efforts to maintain Nevada's position as the world leader in the development and commercialization of intellectual property for gaming.

Yoseloff is the retired chairman of the board and chief executive officer of Shuffle Master, Inc., a NASDAQ Global Markets Company. During his 15-year association with the company he oversaw its growth from a virtual start up to a major worldwide provider of proprietary products for the gaming industry. Under his leadership, Shuffle Master was recognized by Business Week, Forbes and Fortune magazines as amongst the 100 fastest growing and best small public companies in America for five successive years. Additionally, during his tenure, a Wall Street Journal study identified Shuffle Master as one of the 35 most innovative consumer electronics companies in the world and number one on the list for the relevance of its intellectual property to the industry in which it operates.

Yoseloff is currently the managing member of Well Suited, LLC, a product creation company, and Big Bet Gaming, LLC, a product distribution company. He is recognized as a strategic thinker with a knack for identifying both opportunities for organic growth as well as appropriate acquisitions. He is an expert in the area of intellectual property and its commercialization as well as a "financial expert" under the terms of the Sarbanes-Oxley Act.

Yoseloff holds both BA and MA degrees from the University of Pennsylvania and a doctorate in mathematics from Princeton University. After graduation in 1970 he taught at Princeton and Arizona State University until, in 1975, he founded MicroTech, Inc., an early developer of software for the then nascent personal computer industry and GameTech, a developer and manufacturer of microprocessor-based coin-operated games. Two years later he sold the assets of these companies to Coleco Industries, and joined that company. During his eight years at Coleco, he rose to the position of Executive Vice President, the second-highest-ranking executive in the company, and oversaw much of that company's growth from a \$50 million plastic toy manufacturer to a \$900 million industry leader. During this time period, the company produced such major products as handheld sports games, Colecovision and Cabbage Patch dolls.

During the 1980s, Yoseloff founded American Medical Management, Inc., an owner and operator of urgent care medical centers, which he sold to its lead

physician. He also co-founded Recognition, Inc., a manufacturer and distributor of promotional and specialty items. He sold his interest in that company to its co-founder to concentrate on his efforts to found Advanced Gaming Concepts (“AGC”), a developer of software and concepts for the gaming industry. After a successful launch, and the development of numerous slot-machine games, primarily for Bally Gaming, he sold the assets of AGC to Shuffle Master in 1997. During his prior teaching years, Yoseloff’s research was focused on the utilization of finite, combinatorial mathematical techniques to provide solutions to continuous mathematical problems. As a pioneer in this field, his doctoral thesis, “A Combinatorial Approach to the N-Representability of P-Density Matrices”, published in its entirety in the Journal of Mathematical Physics, when combined with the Pauli Exclusion Principle provided a probabilistic view of the expected behavior of subatomic particles, particularly bosons and fermions. This was the solution to a problem posed by Wolfgang Pauli, the noted physicist, almost 50 years earlier. Another important area of his research at that time was the application of combinatorial methods to problems in topology. Yoseloff was a fellow of the National Science Foundation, which, along with the Office of Naval Research, funded his research.

In addition to acting as chairman of the board at Shuffle Master, he has served on the board of Wells Gardner Electronics. Yoseloff is on leave of absence as a trustee of the University of Nevada, Las Vegas Foundation and a major benefactor of the Boyd Law School at the university. In past years he has served on several other charitable boards.

He is the co-author of a college text entitled “Finite Mathematics” and holds over 150 issued or pending patents throughout the world related to the toy and gaming industries.

Andre Wilsenach, Executive Director of International Center for Gaming Regulation

André Wilsenach is the Executive Director of International Center for Gaming Regulation, established in partnership between UNLV’s International Gaming Institute (IGI) and the William S. Boyd School of Law, aimed at promoting international best practices in gaming regulation.

Wilsenach is a graduate of the University of Pretoria in South Africa and worked for the University of Pretoria, Africa Institute of South Africa, Development Bank of Southern Africa, Ernst & Young and the South African Government prior to a longstanding career in gaming.

In 1995, he was appointed to a Commission aimed at advising the South African Government on the legalization of gaming in South Africa. During the period of 1995 to 2000 he was CEO of one of the South African provincial gaming boards whilst serving on the National Gambling Board of South Africa. In 2001 he was appointed CEO of ZMS, a private company established to render electronic

monitoring systems and services to the National Gambling Board of South Africa. In 2002 he was appointed as Executive Director of the Alderney Gambling Control Commission and served in this position until January of 2016. In his capacity as gaming regulator Wilsenach was instrumental in promoting regulatory best practices around the world. He was the keynote speaker at the first international eGambling Summit held in the United Kingdom in 2006. He provided testimony to the Financial Services Committee of the US House of Representatives concerning the introduction of the Internet Gambling Regulations Enforcement Act, 2007. He was a keynote speaker at the American Gaming Association's 2008 Global Gaming Summit in Las Vegas, and in 2012 provided testimony to the UK Culture, Media and Sport Select Committee regarding their new regulatory framework.

Wilsenach is a former President of the International Association of Gaming Regulators and is an active member of the International Masters of Gaming Law and the International Association of Gaming Advisors.

James Barbee, Chief of the Nevada Gaming Control Board's Technology Division

Jim joined the NGCB in 2000 and was appointed to his present position as Chief of the NGCB's Technology Division in 2011. As Chief of the Technology Division, Jim's responsibilities include oversight of the review and approval process for all gaming related technology used in Nevada and advising the members of the Gaming Control Board and Commission on matters related to technology and gaming.

Jim received his Bachelor's Degree in Computer Engineering from UNLV and is a member of the UNLV College of Engineering Advisory Board.